

Specific Business Requirements European Portfolio

6. Packaging Requirements

All packaging will be developed with ESAN Procurement in line with the business requirements of Amway and Access Business Group Companies. Where required for Technical and Regulatory, Quality Assurance, Distribution or Marketing reasons, samples of product in packaging and within proposed Master Cartons (when applicable) will be required for shipping and quality approval.

Individual Items

- All products shall be individually packaged. Any individual box which will not fit into the Amway Carton of **49cm x 27cm x 32cm** will be required to be supplied in an individual shipping carton constructed in such a manner as to prevent damage to the product during transit and handling. This will take the form of a plain carton of mail order construction unless otherwise requested. As a general guide to mail order construction the packaging shall be constructed to withstand a bursting test of 100 kg per sq. metre and an edge crush test of 160 kg per sq. metre. See attached 'Drop Testing Procedure' found on 'European Portfolio' home page.
- Maximum weight per individual unit and packaging should be **25kgs**. Any product box that exceeds this maximum weight or has box dimensions that will not fit into the Amway Carton of **49cm x 27cm x 32cm** should be advised to the relevant ESAN procurement personnel immediately, who will gain guidance from the European Regional Service Centre.
- All products which include polyethylene (PE) bags within the packaging, that are over 190mm wide and less than 40 micrometers thickness, must carry the following suffocation warning **"PLASTIC BAGS CAN BE DANGEROUS, TO AVOID DANGER OF SUFFOCATION KEEP THIS BAG AWAY FROM BABIES AND CHILDREN"** this should be translated into all required languages. It is acceptable to have a polyethylene (PE) bags with a thickness of over 40 micrometres with no suffocation warnings or polypropylene (PP) bags with no suffocation warnings.
- Once details regarding individual packs, Master Cartons, quantity per Master Carton and pallet configurations have been confirmed these should not be altered in any way without the express and written consent of ESAN procurement.
- All packaging should be of recyclable material.

Please see European Portfolio 'Technical Regulatory (TR) section for further details on packaging regulations.

Master Cartons

Construction

Master Cartons should be plain cartons and constructed in such a manner as to prevent damage to the products during transit & handling. Adequate cushioning and environmentally friendly material should be used.

Master Cartons shall be packed with equal quantities. Any partial master cartons must be identified with "partial" marked on it and placed upon a pallet so this mark is clearly visible.

Sizing and Weight Requirements

Dimensions of your master carton must be advised to the ESAN procurement personnel. The Buyer will seek approval from our European Regional Service Centre (ERSC) and once given will advise the Supplier accordingly.

Maximum weight per Master Carton is 25kgs.